AMAZING OFFERS, SUPPORT & INSPIRATION

ORDER.CARLSBERGMARSTONS.CO.UK TO ORDER ONLINE







1664



SHIPYARD.

Wainwright HOBGOBLIN



NOV/DEC 2023

in this issue.

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It's official: Christmas has come to Carlsberg Marston's! And as we kick off what's set to be a back-to-back couple of months, we've pulled together a special winter issue packed with the latest news and seasonal deals for you.

For starters, you'll find an extended cask ale promotion that now includes some of our regional favourites on page 18, so you can Celebrate Cask Ale this Christmas. And we've not forgotten about designated drivers this season, of course. Keep all your customers smiling by stocking up on AFB with a great deal on low and no-alcohol beer in Find Your Free on page 21.

In fact, we've lined up more deals than ever from our third-party suppliers in this issue, so you can make sure you're prepared ahead of the Christmas party season. These start from page 29, so flick through for our favourite festive deals plus a sprinkling of Christmas-inspired features – including some tasty Festive Food Matches on page 40.

Don't miss our festive guest ales – Brewdolph and Bah Humbug – on page 16. The prices on these are so good even Scrooge would approve.

Last but not least, I'd like to say thank you for being a valued customer on behalf of the Carlsberg Marston's team. Have a fantastic Christmas and New Year, and here's to more of the same in 2024!

To speak to a telesales representative and place an order please call our dedicated sales and service support team on:

0800 587 0773

We'd love to hear from you



CARLSBERG MARSTON'S
BREWING COMPANY









Welcome to our unrivalled portfolio of lagers, ales & craft beer brands. Discover a captivating portfolio of brands including lagers such as Carlsberg Danish Pilsner, Brooklyn Pilsner, Birrificio Angelo Poretti & Kronenbourg 1664. A collection of premium cask & packaged ales, including Hobgoblin & Wainwright. Indulge in licensed brands from our esteemed partners including San Miguel, Shipyard, Estrella, Erdinger & Kirin; as well as an exceptional range of Alcohol-Free beers, crafted to retain the taste & experience without compromise.

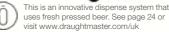




LAGER

Our lager range spans categories for you and your customers. Ranging from Standard to Premium and even growing our World collection, you can be certain we can offer you an outstanding range of beers.





STANDARD



CARLSBERG

PREMIUM







BROOKLYN

STANDARD

STANDARD PLUS







PREMIUM





PREMIUM WORLD

PORETT

BIRRIFICIO IGELO PORETTI 4.8%

DISCOVERY WORLD

KIRIN

Craft offers a world of possibilities to explore new styles and flavours and our range does not disappoint in providing a solution from entry level to speciality, catering for all drinkers looking to trade up and try something new.

ENTRY





SHIPYARD

PREMIUM





SPECIALITY



ALCOHOL FREE BEER

As more consumers look to moderate their alcohol intake, CMBC's range of low and no alcohol beers is growing to suit all drinkers and occasions.

CORE



CARLSBERG 0.0%

Refreshing with a crisp hoppy bite and just 63 calories per bottle, Carlsberg 0.0 is everything you'd expect from a well-balanced Pilsner. Skål!

WORLD



ERDINGER ALKOHOLFREI 0.5%

The non-alcoholic drink from Erding is not only a real energizer but also low in calories, with just 125 calories per 500ml bottle, and made exclusively from natural ingredients.



SAN MIGUEL 0,0%

All of the aroma, flavour, freshness and quality of a beer without the alcohol.

CRAFT



BROOKLYN SPECIAL EFFECTS 0.4%

Special Effects is a hoppy 0.4% lager with an unexpected piney aroma and pleasantly bitter finish.

ALE



SHIPYARD **LOW TIDE 0.5%**

A juicy, tropical pale ale, with a fullness that belies its low alcohol.

KEG ALE

GOLD



GOLD 4.1%

Premium keg beer from Wainwright. A refreshing alternative to standard keg ale, with fruity sweet, citrus flavours.

IPA



HOBGOBLIN IPA 5.0%

Collision of Old and New World hops provide an explosion of tropical aroma and a juicy

HOBGOBLIN **SESSION IPA 3.4%**

Light, easy drinking and extremely refreshing beer Pale yellow with a fresh and zesty aroma from the 5 New World hops.

AMBER



RUBY



HOBGOBLIN RUBY 4.5%

Full bodied, ruby beer that delivers a delicious chocolate malt flavour, balanced with a rounded bitterness & a fruity,

PLUS an extensive range of regional favourites

TANTAN

3.7%

4.2%

For the full list speak to your CDM or customer service representative.

3.4%

SMOOTH

3.6%

AMBER













3.9%





3.1%













3.7%

COURAGE

4.0%



3.2%

3.5%



3.5%

RUBY





STOUT



4.3%



CIDER

CORE



SOMERSBY

FLAVOURED

Somersby Blackberry is a fruity flavoured cider with a breath of freshness and a natura mild taste of blackberry, spreading joy and sunny togetherness wherever it is served.

Speak to your CDM or customer service representative about the range currently available to you.

TAPINTO CASK ALE BREWEIN THE UK



Hobgoblin Gold is a light and refreshing golden beer. A combination of four hop varieties infused with malted barley and a touch of wheat give this easy drinking golden beer tropical aromas of citrus and passion fruit. Winner of the UK's Best Golden Beer at the 2022 World Beer Awards.

4.2% ABV: Golden Beer Style See:

Fragrant, citrus & wild forest gooseberries Smell: Mouth-watering malt & refreshing citrus hop kick Taste:

Sweet: . Bitter:

Fish & chips or a simple scotch egg, pairing: the perfect picnic pint

Hobgoblin IPA is a refreshingly hoppy beer. Pale golden with orange glints, prepare for an intense tropical explosion of zesty oranges, grapefruit, honey and juicy bitterness. Winner of the World's Best IPA in 2018 and the UK's Best IPA in 2020, 2021 and 2022 at the World Beer Awards.

ABV: 4.5% Style IPA

See: Pale golden with orange glints

Smell: Tropical, citrus, fresh, orange Juicy, zesty, complex fruit note, grapefruit Taste:

Sweet: 000 Bitter:

All the spices from round the world or simply enjoy on its own pairing:

At the heart of the Great British Pub experience lies our firm belief that cask ale is the ultimate USP and a vital component of the On Trade offer. Brewing cask ale is ingrained in our very essence, and our collection boasts an unparalleled mix of renowned National and Regional varieties, catering for all ages and palates. Through invaluable insight, we understand that a significant proportion of ale consumers seek nationally recognised ales, and we proudly answer that consumer demand by featuring some of the UK's most prominent brands.



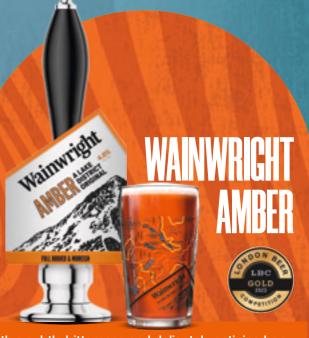
Inspired by the famous Lakeland fell-walker Alfred Wainwright, our master brewers go the extra mile too. They search near and far for quality English malt and hops and tirelessly craft unique combinations worthy of the Wainwright name, like this delightfully refreshing Golden Beer. Lightly hopped with subtle sweetness, a delicate citrus aroma and a gloriously golden colour. Enjoy.

ABV: Style Golden Beer See: Golden Fruit, citrus Smell:

Taste: Refreshing, fruity, sweet, citric

Sweet: ... Bitter: 00000

Smoked salmon with lemon wedges, soft cheese, lightly spiced dishes pairing:



With a subtle bitterness and delicately enticing hop balance, Wainwright Amber is satisfyingly moreish. Clean, creamy and lightly fruity; a pint at the pinnacle of perfection. Brewed with 100% English malt.

ABV: Style Amber Ale

Lightly fruity, hints of spice Malty, gentle bitterness, moreish

Sweet: 000

> Roast chicken or pork, battered fish & chips, pie with mash & gravy































3.8%



















COURAGE



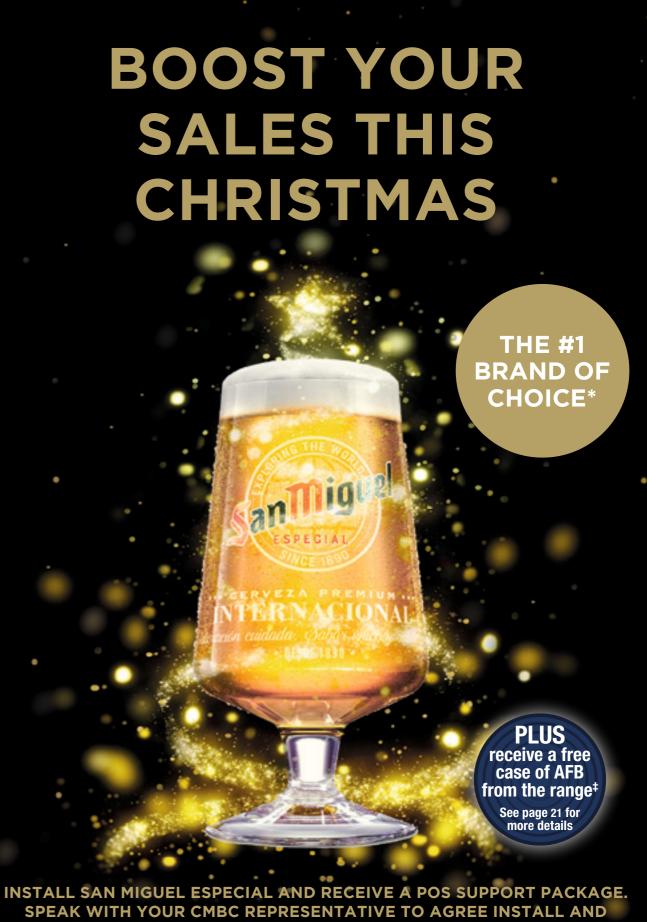












SPEAK WITH YOUR CMBC REPRESENTATIVE TO AGREE INSTALL AND **BUILD YOUR PERFECT PACKAGE.**

*Source: CGA Brandtrack Q1 2023

Enjoy responsibly. be drinkaware.co.uk

‡ Free case of AFB includes: San Miguel 0.0 24x330ml, Carlsberg 00 24x330ml, Shipyard Low Tide 8x500ml, Brooklyn Special Effects 24x330ml your BDM will recommend the best matched brand for your outlet



MORE PINTS FOR YOU. MORE PINTS FOR WWF.



Drive sustainable sales with Carlsberg Danish Pilsner.

Together with WWF, we aim to help selected farmers replenish up to 175 million pints of fresh water to help UK nature thrive*.





Probably the best beer in the world

be **drinkaware**.co.uk

‡ Free case of AFB includes: San Miguel 0.0 24x330ml, Carlsberg 00 24x330ml, Shipyard Low Tide 8x500ml, Brooklyn Special Effects 24x330ml





THE MOST POPULAR PREMIUM FRENCH LAGER

Stock the 2nd largest Premium Lager brand IN THE ON TRADE"

Premium price point with the potential to ADD AN INCREMENTAL £300 PER WEEK to your sales***

CONTACT YOUR CMBC REPRESENTATIVE

TO ADD 1664

TO YOUR BAR TODAY AND RECEIVE A POS SUPPORT PACKAGE

AVAILABLE ON CODS

receive a free case of AFB from the range[†]

*CGA OPMS QTR data to P04 2023 On Trade Value and Volume *CGA OPM data QTR to P13 2022 (31/12/2022) *Potential to increase your sales by

71 pints of total lager per week - CGA Volume Pool Data to February 2023

‡ Speak to your CMBC representative to agree inst and build your perfect POS package. New brand stockists only. One deal per install per outlet. POS items subject to availability at point of order



Enjoy Responsibly be drinkaware.co.uk

† Free case of AFB includes: San Miguel 0.0 24x330ml, Carlsberg 00 24x330ml, Shipyard Low Tide 8x500ml,

Brooklyn Special Effects 24x330ml your RDM will recommend the best matched brand for your putlet.

CELEBRATE CASK THIS CHRIST MAS

BUY 29G'S & GET BUY 29G PER 9G

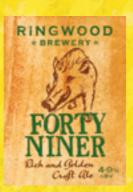




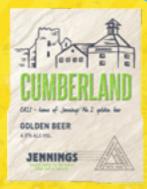




4.2%



4.9%



4.0%





4.2%



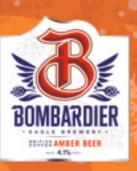




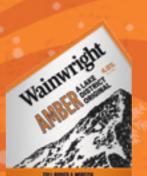


RINGWOOD

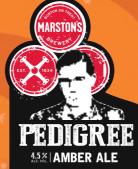
3.8%



4.1%



4.1%



4.5%



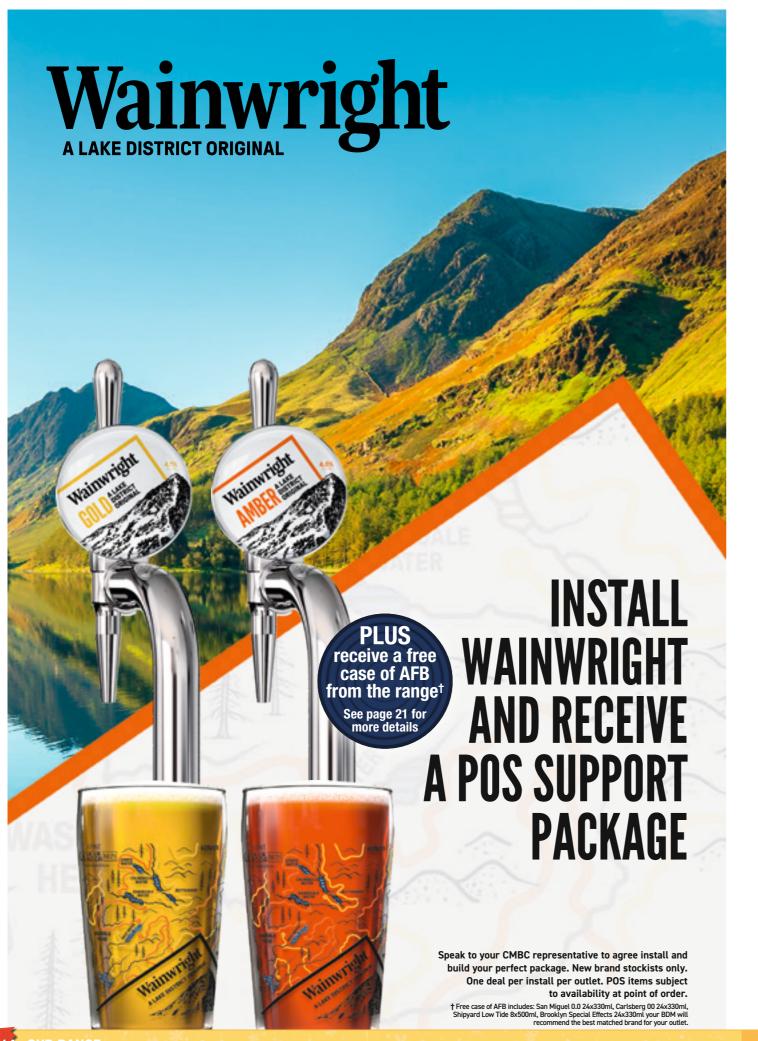
4.5%



4.8%

Promotion valid for the duration of the brochure promotional period. Buy any 2 9g's of the same product and receive £10 off per 9g. Qualifying products: Hobgoblin Gold 9g, Hobgoblin IPA 9g, Wainwright Gold, Wainwright Amber, Banks's Mild 9g, Bombardier Amber 9g, Directors 9g, Eagle IPA 9g, Cumberland 9g, Marston's Pedigree 9g, Ringwood Forty Niner 9g, Ringwood Razorback 9g, Young's London Original 9g.

Not available in conjunction with any other offer. Deal subject to change. Available while stocks last.





PLUS
receive a free
case of AFB
from the range†
See page 21 for
more details

HOBGOBLIN

— BEAUTY LIES WITHIN —

Enjoy responsibly. be **drinkaware**.co.uk



£81.99

At least you can take refuge from the Christmas shopping with the rich, fruity spiced beer guaranteed to make even the most seasoned party pooper smile

ABV 4.3%
STYLE WINTER ALE
SEE DARK GOLD
SMELL BANANAS, CLOVES
TASTE RICH, SPICED FRUIT
BITTER

SWEET

Perfect with...

Christmas pudding or Ploughmans

*Available December 2023 onl



BREWDOLPH*

Deck those halls with...

HOPS & BARLEY!

£65.99

Brewdolph is here with a sack full of seasonal succour. With a warm Amber hue, this Christmas cracker has a beautifully balanced blend of malt and hop and a cheerily convivial 3.4% ABV. Brewdolph's full of festive fun and malty merriment

ABV 3.4%

STYLE WINTER GUEST BITTER ALE

EE DARK GOLD

SMELL A TOUCH OF EARTHY HOPS, FRESH

BITTER OF OF

SWEET

Perfect with...

Pork Scratchings or a hot pie











Promotion valid for the duration of the brochure promotional period. Fixed price or free case qualifying products: San Miguel 0,0 24x330ml, Carlsberg 00 24x330ml, Brooklyn Special Effects 24x330ml and Shipyard Low Tide 8x500ml. Free case offer only available on new draught keg installs of Brooklyn Pilsner, Birrificio Angelo Poretti, Carlsberg Danish Pilsner, San Miguel Especial, San Miguel 0,0, Hobgoblin, Wainwright Shipyard and Somersby Cider. One deal per install, per outlet. Whilst stocks last. Speak to you CDM for advice on what brand is best suited for your outlet.

Enjoy responsibly. be drinkaware.co.uk

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DISCOVER MORE AT SHIPYARDBEER.CO.UK @SHIPYARDBEERUK

† Free case of AFB includes: San Miguel 0.0 24x330ml, Carlsberg 00 24x330ml, Shipyard Low Tide 8x500ml, Brooklyn Special Effects 24x330ml your BDM will recommend the best matched brand for your outlet.

*Source: Nielsen On Trade MAT - P13.

**Speak to your CMBC representative to agree install and build your perfect package.



Enjoy Responsibly be drinkaware.co.uk



CARLSBERG MARSTON'S ONLINE ORDERING

CMBC AT YOUR FINGERTIPS

With our online ordering site and new Cockpit app, CMBC brings you industry leading digital services that allow you to manage your ordering and service your account when and how it matters to you, including direct connection to our digital customer service team with Live Chat*.

Always available, CMBC Online Ordering is the quick and easy way to order the brands your customers love. With a host of great features, we can save you time and money as you can order whenever and from wherever you want.

- Live Chat customer service*
- Up-to-date stock availability
- Back-in-stock notifications
- Favourite lists
- Repeat previous orders
- Personalised product recommendations and alternatives
- Online exclusive promotions
- Empties collection requests

- Draw down allocated free stock
- Select from your allocated delivery days and order up to 12 weeks in advance
- Manage and order for multiple outlets**
- Hide pricing**
- Send order confirmation to multiple email addresses**

*Available Monday-Friday, 8am – 6pm

Activate your account in a couple of minutes...

- 1. Visit order.carlsbergmarstons.co.uk or scan the QR code
- 2. Enter your outlet 7 digit Sold-To account number and post code
- **3.** Enter the email address you will use to log in
- 4. Check your inbox to validate your email and set your password
- **5.** Log in and place your order

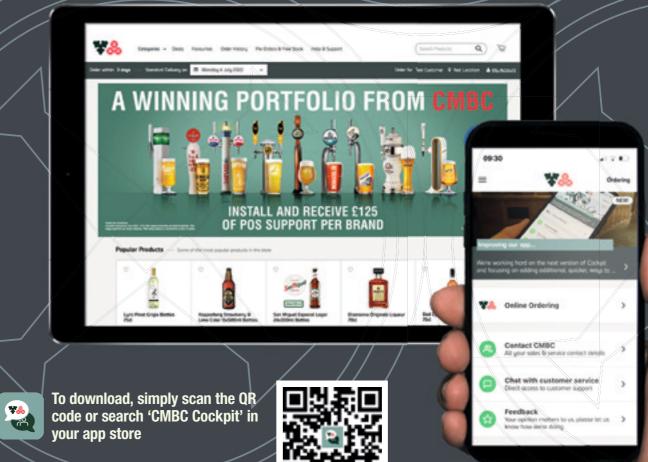


COCKPIT Online ordering & much more

Our app, Cockpit, is designed to bring everything into one place and give you quick and convenient access to the services we offer. We have exciting plans to make Cockpit the go to place for all your CMBC needs and will be enhancing the app this year to provide even easier access to service and support and help you keep updated with important service notifications. It's just the start.

Right now, you can access online ordering, contact our service and support teams directly, find all the contact details you need and receive brand and product updates as well as category insights right to your phone.

We also want to hear from you. Use Cockpit to give us feedback on how we're doing and how we can improve the app in future.





vour app store



^{**}To hide prices, receive additional order confirmation emails or add more outlets to your account, let our support team know via Live Chat.



BRANDS AVAILABLE ON DRAUGHTMASTER:





WHAT CAN DRAUGHTMASTER DO FOR YOU?



UNRIVALLED QUALITY

The beer in our kegs stays fresher 6 times longer (30 days) than steel kegs (5 days) once opened.



SAVES SPACE

The system has a small footprint. Lightweight kegs are easy to store, move and change whilst they compress during use.



SAVES TIME & MONEY

Save time and money as lines only need to be cleaned every four weeks. With no CO2 needed either it's additional cost saving.



VOLUME GROWTH

Outlets who have installed DraughtMaster into their bar have seen an overall growth of volume by +35%*.



DraughtMaster is an innovative system that uses 20LTR kegs and compressed air to deliver exceptional quality beer, every time.



PALE ALE

arlsberg













STANDARD COOLER





UNIT (MIN 2)

*Source: CMBC DraughtMaster Total Sales Data 2023 vs 2022 to 05.10.22 & InnServe Installations to 05.08.22.

For more information on how DraughtMaster can transform your business get in touch with your Business Development Manager or visit www.draughtmaster.com

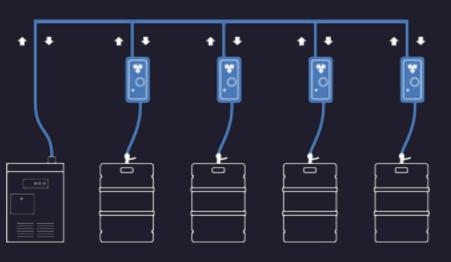
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A fully enclosed environment from 'keg to glass', helping to ensure every pint is perfect every time







Consistent dispense temperature

Provide a perfect pint every time

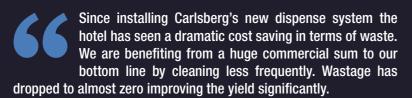




Saves you time and money

Reduce line cleaning wastage





The time the managers have saved on line cleaning has been a real help, this has allowed them to focus on other aspects of their role, up selling, training of staff members and more importantly working on service to our customers. The best part is the quality of the beer/ale and cider which has improved dramatically and delivers our guests the perfect pint every time encouraging repeat purchase.

Since installing in the main hotel and seeing the benefits we rolled out CQDS into all venues within the Estate.



Mark Roberts – Food & Beverage Manager Carden Park, Chester

To discuss this revolutionary system in detail and to find out how your business would benefit from a new system installation, please contact us to arrange an appointment with one of our dedicated Regional Dispense Specialists.







CROWN CELLARS®

CARLSBERG MARSTON'S BREWING COMPANY



We know the perfect wine offer goes beyond a wine list. Your team has to be able to bring it to life. We share that responsibility, and that's where true partnerships are built.

Knowing how to engage your quests is everything. For us, that knowledge comes from 30 years of experience and trade insight, an obsessed expert team and a long-standing relationship with Jonathan Pedley (MW), one of the very best in the game.

Our broad, award winning portfolio of exclusive labels and carefully chosen favourites means we can tailor a range for your business and show you how to grow your margins. But to truly support your business, we listen, understand, build a plan – then deliver it together. As a part of that plan we work hand-in hand with your team to build the knowledge and skills required to engage your guests with absolute confidence, inspiring them to trade up and put more money in the till, or spend more on each visit.

We're immensely proud of our customers and want your business to grow, so we'll make sure you are supported with a balanced wine offer built with passion, expertise and trust.

- A specialised, WSET trained
 Regular additions team, qualified to train WSET courses
- Our Master of Wine, Jonathan Pedley
- 30+ years of experience with wine
- to the range
- Website & social media @CrownCellarsUK
- Wine listing support
- POS support
- Bespoke training

- Tasting events
- Market data to help anticipate trends
- An array of award-winning wines, including exclusive labels

Jonathan Pedley M.W

Our purpose is to bring your wines to life









Pedley's Picks

Every month Jonathan Pedley, Master of Wine, talks through a pair of wines that he has specially selected to be highlighted over the course of the year

Bodegas Piqueras

Marius Reserva Almansa 2017

A fullish bodied and satisfying red wine that is intense and complex on the nose. Mid to deep garnet colour. Quite an intense and complex nose: dried fruits, vanilla oak and leathery aged notes. A fullish bodied and satisfying palate. The tannins are ripe and rounded.



GAZELLES

Bodegas Piqueras

Old Vines Garnacha Organic 'Piqueras' 2019

This is not a wine for the faint hearted. In appearance it is deepish garnet with a hint of brick. The bouquet is incredible: damson, oak, chocolate and liquorice are all present. It is concentrated and full bodied in the mouth with a long finish. Hearty red meat dishes are its natural partners at the dinner table. The grape variety responsible for this wine is not "normal" Garnacha (aka Grenache in France) but its offspring Garnacha Tintorera (aka Alicante Henri Bouschet in France). It was bred in the nineteenth century by the eponymous Henri Bouschet to get more colour into the thin skinned and often pale coloured Garnacha. Well, dear old Henri hit the jackpot – this version has red colour not just in the skin but in the pulp. The Garnacha Tintorera vines at Bodegas Piqueras were planted on their own roots 45-60 years ago and have been dry farmed ever since. Once fermented this bruiser is matured in American oak barrels for 6-8 months to smooth it off a bit and add some toasty vanilla notes to the nose and palate.



J. M. Aujoux

Viognier "Les Gazelles" IGP

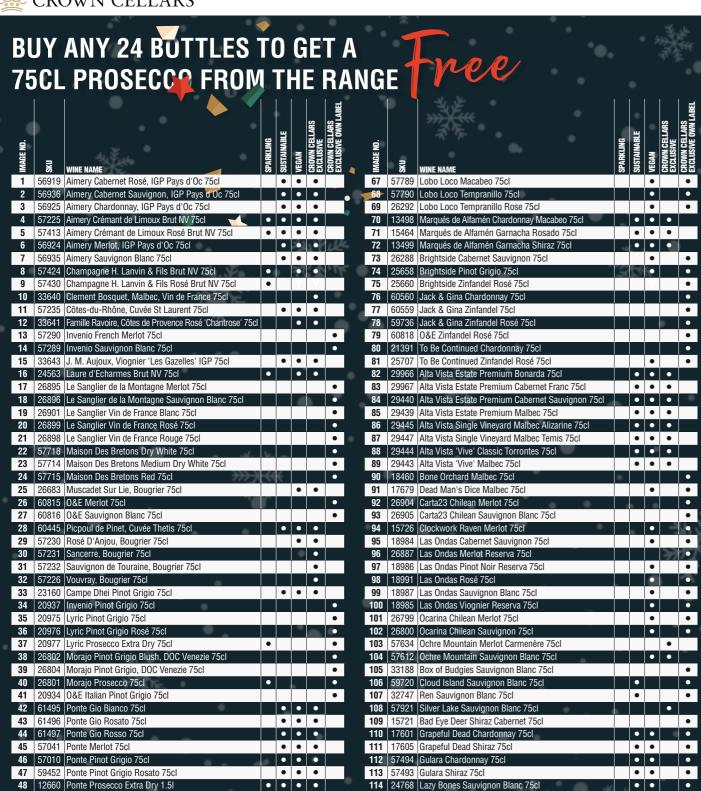
This wine is beautifully aromatic and lifted, with classic peach and apricot Viognier aromas. In the mouth it is dry but only moderately acid and mid bodied. The stone fruit flavours return on the palate. The finish is rounded and smooth. I am a huge fan of pairing Viognier wines with salmon and trout. The vineyards for this wine are located in Languedoc, overlooking the Bassin de Thau near Sète. The fruit is harvested at night to capture as much freshness as possible. A partial malolactic conversion, six months ageing on the lees and a portion of the wine seeing oak are all used to add complexity and weight.







Reward range includes: Terra del Doge Prosecco 75cl, Vignana Prosecco Rosé 75cl, Vignana Prosecco 75cl, Morajo Prosecco 75cl.



•

117 21354 Pocket Watch Shiraz 75cl

119 28497 Solander Shiraz 75cl

121 | 61965 | Spearwood Shiraz 75cl

125 | 19266 | Drop Dead Gorgeous Chenin Blanc 75cl

127 27113 Visitors Series Sauvignon Blanc 75cl



51 21443 Ponte Sparkling Pinot Grigio Brut NV 75cl

53 26900 Vignana Pinot Grigio Blush, IGT Pavia 75cl

54 26902 Vignana Pinot Grigio, DOC Venezie 75cl

55 20938 Vignana Prosecco Extra Dry 75cl

56 | 26803 | Vignana Prosecco Rosé 75cl

59 26701 Zimor Pinot Grigio Rosé 75cl

61 26016 Zimor Prosecco Rosé 75cl

62 26293 Castillo de Piedra Tempranillo 75cl63 59711 Castillo de Piedra Tempranillo Rosé 75cl

64 59691 Castillo de Piedra Viura 75cl 65 61964 Finca de Oro Rioja 75cl

66 | 15468 | Finca de Oro Rioja Blanco 75cl

58 | 26685 | Zimor Pinot Grigio 75c

57 | 26700 | Zimor Merlot 75cl

Hestive Food Matches

'Tis the season of The Roast, so why not make the most of it with a blackboard special, specifically selected to pair with something from your menu. We put a few ideas together to get you started:

Casale del Barone '150+1' Langhe Bianco 75cl

Piedmont, Italy Dry & aromatic

An elegant and lively dry white wine that is attractively scented on the nose.

odegas Pigueras, Old Vines Garnacha Organic 'Pigueras' 75cl

ull-flavoured & oaked

Dry, fuller-bodied and deeply coloured with charmingly sweet perfumed aspberry fruits, confected plum. nilla, clove, toast and dried fruits

Vignerons des Terres Secrètes 75cl

Burgundy, France Juicy & rine

Attractive yellow plum and melon aromas are followed by a creamy smoothness on the palate Château du Chatelard 75cl

Beaujolais, France Juicy & ripe

Elegant aromas of blackcurrant, blackberry and black cherry combine with rich, velvety tannins

Caliterra Chardonnay Reserva 75cl

Casablanca Chile Juicy & ripe

A straightforward, uncomplicated Chardonnay showing touches of

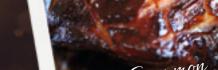
Inviniti New Zealand Pinot Noir 75c

Marlborough, New Zealand Juicy & ripe

Bright and youthfully attractive, with raspberry, plum, subtle spice and floral aromas on the nose, offering charm and easy drinking







Bodegas Pigueras, Old Vines Garnacha Organic 'Piqueras' 75cl Almansa, Spain

Full-flavoured & oaked

Dry, fuller-bodied and deeply coloured with charmingly sweet perfumed raspberry fruits, confected plum, anilla, clove, toast and dried fruits

Brampton Unoaked Chardonnay 75cl

Stellenbosch, South Africa Juicy & ripe

This is a dry white wine with all the ripe fruit of a top Chardonnay but without the oak flavours.

Fincas de Landaluce Crianza Rioja 75cl La Rioja, Spain

Rounded on the palate with lots of layers of red fruit and some smoky characters; savoury and complex with fine tannins.

Vignerons des Terres Secrètes 75cl

Central Valley, Chile Dry & aromatic

Spicy & warming

A lovely, crisp acidity balances sunny tropical notes of pineapple, with a touch of stone fruit **Bodegas Piqueras**, 'Marius' Reserva Almansa 75cl

Almansa, Spain Spicy & warming

Medium-bodied ruby-red with complex layers of dark plum, red berry, dried fruits, clove, sweet spice, leather,



Mâcon Rouge, **Vignerons des Terres Secrètes 75cl**

Burgundy, France

A really happy red wine with youthful dark fruit and a mid-light bodied palate

Casale del Barone '150+1' Piemonte Barbera 75cl

Piedmont, Italy Juicy & ripe

> Lots of black cherry fruit, overlaid with vanilla oak, enliven this mid bodied red





BUY ANY 6 BOTTLES TO GET A

75CL TRAMONTO SPUMANTE

FRANCE 1 2 3 4 5



SPAIN *







19 20 21 22 23 24 19 20 21 22 23 24



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CROWN CELLARS EUROPEAN FAVOURITES

IMAGE NO.	SKU	WINE NAME		REGION, COUNTRY
1	21040	Mâcon Blanc, Vignerons des Terres Secr	ètes 75cl	Burgundy, France
2	31573	Chablis, Gautherin & Fils 75cl		Burgundy, France
3		Petit Chablis, Gautherin & Fils 75cl		Burgundy, France
4	31579	Chablis Pierre de Préhy 75cl	6.1 a	Burgundy, France
5	17427	Mâcon Rouge, Vignerons des Terres Sec	rètes 75cl	Burgundy, France
6	29450	Beaujolais Villages, Château du Chatelard	l 75cl	Beaujolais, France
7	23359	Château Jacques-Noir Saint-Émilion 75c		Bordeaux, France
8	59451	Château Lagrange Saint-Julien 3ème Cru	Classé 75cl	Bordeaux, France
9	33644	Domaine de Petit Roubié, Picpoul de Pin	et 'Nature de Roubie' 75cl	Languedoc-Roussillon, France
10	17594	Domaine Mas Belles Eaux Petit Verdot 75	icl	Languedoc-Roussillon, France
11	21041	Domaine Horgelus Gros Manseng Sauvig	jnon 75cl	Côtes De Gascogne, France
12	21039	Domaine Horgelus Rouge de Gala 75cl		 Côtes De Gascogne, France

IMAGE NO.	SKU	WINE NAME	REGION, COUNTRY
13	23958	Laxas Albariño, Rías Baixas 75cl	Galicia, Spain
14	28437	Monte Real Reserva Rioja 75cl	La Rioja, Spain
15	16293	Fincas de Landaluce Crianza Rioja 75cl	La Rioja, Spain
16	24164	La Pepica Monastrell 75cl	Valencia, Spain
17	33648	Bodegas Piqueras, Old Vines Garnacha Organic 'Piqueras' 75cl	Almansa, Spain
18	33638	Bodegas Piqueras, 'Marius' Reserva Almansa 75cl	Almansa, Spain
19	21021	Vesevo Beneventano Falanghina 75cl	Campania, Italy
20	29485	Soave Classico DOC Villa Borghetti, Pasqua 75cl	Veneto, Italy
21	17521	Campe Dhei Manzoni 75cl	Veneto, Italy
22	17522	Campe Dhei Raboso 75cl	Veneto, Italy
23	27830	Chianti DOCG Fontella 75cl	Tuscany, Italy
24	29990	Amarone della Valpolicella DOCG, Pasqua 75cl	Valpolicella, Italy
25	13520	Recioto Valpolicella 50cl	Valpolicella, Italy
26	19192	Primitivo di Manduria 'Vitti', Cantine San Marzano 75cl	Salento, Italy
27	13521	Negroamaro 'Vitti', Cantine San Marzano 75cl	Salento, Italy
28	24166	Casale del Barone '150+1' Piemonte Barbera 75cl	Piedmont, Italy
29	24167	Casale del Barone '150+1' Langhe Bianco 75cl	Piedmont, Italy
30	57685	Dolcetto TDB 75cl	Piemonte, Italy
			7988 F. C

¹⁰ deals per customer per week. While stocks last. Limited stock availability; When It's Gone, It's Gon













WINE MENU CREATION

Having a good drinks list in your venue is a critical tool to help maximise sales. Not only will a good list help showcase your range to your customers, but more importantly, if used correctly it will help with upselling, incremental purchases and promoting your most profitable listings.

FOR MORE INFORMATION, PLEASE CONTACT YOUR LOCAL CROWN CELLARS TEAM ON 0800 132 057







































Port

Port, like sherry, comes in a range of shapes and sizes. The natural sweetness makes these wines a perfect partner for sweeter puddings (especially when there's dark berries and spice involved) as well as the saltier blue cheeses.

Invest in a couple of bottles, set aside a moment to taste with the team (with a little dessert, if possible) and then get everyone promoting that incremental serve to come out with dessert, but before coffee.

Dessert wine

Dessert wines can be risky if selling by the glass: are you going to sell all of it or will you lose the freshness and ultimately waste the remainder?

Targeting larger groups with a half bottle for the table alongside dessert, especially where they may already be drinking white wine with dinner, can make for an appealing add-on purchase for diners. As a group proposition you also make it less risky for a consumer that is uncertain as to if they will enjoy it or not.







Sherry

When most people think of sherry, they usually think of one of two things; the lovely dry, crisp stuff that they enjoyed on a trip to Spain or that dusty old bottle of cream sherry that their Nan used to break out every year. Sherry is pretty much unparalleled when it comes to variety – Jerez produces some of the driest and sweetest wines going, as well as just about everything in between.

Sherry certainly has a place after dinner. Our Pedro Ximinez has been aged for 12 years, and those intensely concentrated raisin, fig and fruitcake notes make for an unbelievable upsell when poured over quality vanilla ice-cream.





















\l DISTILLED

WORLD SPIRITS FROM CARLSBERG MARSTON'S BREWING COMPANY

We are Distilled, and we're kind of into spirits. Sipping them, mixing them, reading about them, writing about them, talking about them and, well, you get the picture. Spirits are a funny category in the drinks industry; there's no other kind of drink that is so fiercely owned by bartenders. Not wine, not beer, not soft drinks. The fantastic thing is that this ownership is not individual - it's communal... bartenders love to support one another in their learning, share cocktail recipes and taste new or rare spirits together.

Distilled has grown from that culture of bartenders sharing and supporting each other. We are about more than this vaguely flashy ad in a magazine. We are about helping you create your offer, showing you new things, or maybe just being there to support you as you fine tune something that's already doing the trick.

We're constantly working on tools to make this happen...

TASTING EVENTS

Meet suppliers, get inspired & discover support



THE THINKING DRINKERS



With years of industry experience, knowledge and links with everyone who's anyone in the bar industry, the Thinking Drinkers keep us informed, keep things relevant & keep the tab open

DISTILLEDUK.COM

Articles, videos, interviews, serve quides & our range



SOCIAL MEDIA

@distilleduk



LISTING HELP, COCKTAIL SPECS & MENUS

Costed, balanced, creative & commercial, bespoke training support







NEGRONI





BUY 11 BOTTLES FROM THE RANGE ON PAGES 62-65 ON PAGES 62-65 RECEIVE A BOTTLE FROM THE REWARD FRANGE RANGE RANGE **RECEIVE** **



MIRNOFF

Gordon

BACARDI





*10 deals per customer per week. While stocks last.

Reward range includes: Sipsmith Strawberry Smash 70cl, Gordon's Gin 70cl, Smirnoff Red Label 70cl, Bailey's 70cl and Bacardi Spiced





BUY 11 BOTTLES FROM THE RANGE ON PAGES 62-65











*10 deals per customer per week. While stocks last.

DISTILLI

BUY 12 X 1.5L BOTTLES TO GET 1 X 1.5L FROM THE REWARD RANGE







*10 deals per customer per week. While stocks last.

Reward range includes Eristoff Vodka 1.5l, Gordon's Gin 1.5l, Bacardi Carta Blanca 1.5l



Reward range includes: Sipsmith Strawberry Smash 70cl, Sipsmith Orange & Cacao 50cl, Havana Club 7YO Rum 70cl

DISTILLED (1)

BUY 6 BOTTLES TO GET 1 X 70CL FROM THE REWARD RANGE

WORLD CLASS (rack SPIRITS AT...



BACARDI BRANDS BASKET DEAL





*10 deals per customer per week. While stocks last. Limited stock availability; When It's Gone, It's Gone! Reward range includes 70cl Eristoff Vodka or 70cl Bacardi Spiced.





3 Zymurgorium FlaGINgo Pink Gin 50cl £14. 4 Zymurgorium Sweet Violet Gin Liqueur 50cl £7.9 5 Zymurgorium Unicorn Gin Liqueur 50cl £7.9 6 Zymurgorium Electric Blue Gin Liqueur 50cl £7.9					
3 Zymurgorium FlaGINgo Pink Gin 50cl £14. 4 Zymurgorium Sweet Violet Gin Liqueur 50cl £7.9 5 Zymurgorium Unicorn Gin Liqueur 50cl £7.9 6 Zymurgorium Electric Blue Gin Liqueur 50cl £7.9	- 1	1 Zymurgorium Manchester Gin 50cl			
4 Zymurgorium Sweet Violet Gin Liqueur 50cl £7.5 5 Zymurgorium Unicorn Gin Liqueur 50cl £7.5 6 Zymurgorium Electric Blue Gin Liqueur 50cl £7.5		2	Zymurgorium Marmalade Gin 50cl	£9.99	
5 Zymurgorium Unicorn Gin Liqueur 50cl \$7.5 6 Zymurgorium Electric Blue Gin Liqueur 50cl \$7.5	•	3	Zymurgorium FlaGINgo Pink Gin 50cl	£14.99	
6 Zymurgorium Electric Blue Gin Liqueur 50cl £7.5		4	Zymurgorium Sweet Violet Gin Liqueur 50cl	£7.99	
1 4 1	,*	5 Zymurgorium Unicorn Gin Liqueur 50cl			
7 Gordon's Gin Miniatures (sleeve of 12 x 50ml) \$\frac{\partial}{2}\$		6	Zymurgorium Electric Blue Gin Liqueur 50cl	£7.99	
I dordon's diff willingtards (sloove of 12 x softin)	•	7	Gordon's Gin Miniatures (sleeve of 12 x 50ml)	£14.99	

8	SLANE Irish Whiskey 70cl	£17.25
9	Peychaud's Cocktail Bitters 148ml	£6.05
10	Angostura 1919 Rum 70cl	£23.10
11	Flor De Cana 4-Year-Old Rum 70cl	£12.99
12	Flor De Cana 7-Year-Old Rum 70cl	£13.99
13	Crystal Head Vodka 70cl	£29.95
14	Famous Grouse Blended Whisky 4.5I	£77.65

10 deals per customer per week. While stocks last. Limited stock availability; When It's Gone, It's Gone!

DISTILLED (1)

BUY ANY 3 BOTTLES FROM THE RANGE AND GET A BOTTLE FROM THE REWARD RANGE FREE







*Limited to ten deals per customer per week, offer includes Lone Wolf Gin 70cl, Luxlo Gin 70cl, Marylebone Gin 70cl, Maharaja Gin 50cl, Beefeater 24 Gin 70cl, Thomas Dakin Gin 70cl, Stones Gin 70cl, Death's Door Gin 70cl, Fifty Pounds Gin 70cl, Burleigh's London Dry Gin 70cl, Sipsmith Orange & Cacao Gin 50cl, Warner's Apple & Pear Gin 70cl, Tarquin Rhubarb & Raspberry Gin 70cl, Bols Genever 70cl. Reward range includes: Sipsmith Strawberry Smash 70cl, Gordon's Gin 70cl, Smirnoff Red Label 70cl, Bailey's 70cl and Bacardi Spiced 70cl. Limited stock availability. When It's Gone, It's Gone!



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DIAGEO

FESTIVE





Buy 8,
Get 1 Free
from the
selected range.







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POS, Tips & More







Maximum two redemptions per customer per week, 3,500 deals available on a first come, first served basis.

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deals per customer per week. While stocks last. All bottles in 70cl formation



















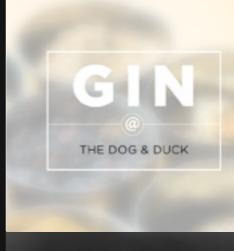








*Source: CGA Mixed Drinks Q1 2023 Datapack PLEASE DRINK RESPONSIBLY





GIN MENU CREATION

Having a good gin menu in your venue is a critical tool to help maximise sales. Not only will a good gin menu showcase your range to your customer, but more importantly if used correctly it will help with upselling, incremental purchases and promote your most profitable listings.

FOR MORE INFORMATION PLEASE CONTACT YOUR LOCAL **SALES MANAGER**







One redemption per customer per week, 500 deals available on a first come first served basis. drinkaware.co.uk for the facts | PLEASE DRINK RESPONSIBLY







FREE CASE OF STRAWBERRY & APPLE WHEN YOU BUY 5 CASES OF OLD MOUT*











ESTABLISHED IN NZ, MADE IN EUROPE.

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Buy 4 cases get 1 case free

Offer includes one free case of 24 x 200ml Schweppes Slimline Tonic when you buy any 4 x cases of Schweppes Classic Mixers or Juices, Coca-Cola Classic or Diet Coke







£3 OFF PER CASE

on 24 x 330ml glass bottle Coca-Cola Zero Sugar and 24 x 275ml glass bottle Appletiser

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DELICIOUS COCKTAILS. MADE EASY.

Simply pour & mix with Britvic's new Cocktail Mixers

















DEALS SUMMARY

PAGE	PRODUCT	DEAL
8	Birrificio Angelo Poretti	Install and receive a complimentary POS package plus a free case from AFB range
9	San Miguel	Install and receive a complimentary POS package plus a free case from AFB range
10	Carlsberg Danish Pilsner	Install and receive a complimentary POS package plus a free case from AFB range
11	Kronenbourg 1664	Install and receive a complimentary POS package plus a free case from AFB range
12	Cask Ale Range	Buy 2 x 9g's and get £10 off per 9g
14	Wainwright	Install and receive a complimentary POS package plus a free case from AFB range
15	Hobgoblin	Install and receive a complimentary POS package plus a free case from AFB range
16	Christmas Guest Ales	Bah Humbug: £81.99 and Brewdolph £72.99
18	Festive Regional Faves	£69.99 per 9g
19	CMBC Packaged Lager Range	Buy any 4 cases to get a free case from the reward range
20	CMBC Packaged Range	Buy 3 cases of the same cases and receive £1.50 off per case
21	CMBC Alcohol Free Beer Range	·
22	Shipyard American Pale Ale	Install and receive a complimentary POS package plus a free case from AFB range
33	Mulled Wine	Only £20 for a case of 6
34	Wine Basket Deal	Buy any 24 bottles to get a 75cl Prosecco from the range
39	Single Serve Wines	Buy any 6 cases from the range to get a case free
42	Crown Cellars European Favourites	Buy any 6 bottles to get a 75cl Tramonto Spumante
44	Coastal Reserve	Buy 11 get 1 free
44	CYT	Buy 11 get 1 free
45	Franschoek Cellar	Buy 11 get 1 free
45	Mud House	Buy 11 get 1 free
47	Bellingham Estate Wines	Buy 6 bottles to get £3 off
48	Jack Rabbit Prosecco	Buy 5 get 1 free
48	Boomerang Bay	Purchase 1 case and receive £2 discount
49	Jack Rabbit 75cl	Buy 11 get 1 free
49	Jack Rabbit 187ml	Buy 7 cases, get 1 free
50	Castelnau Rose	Buy 11 get 1 free
50	Champagne Castelnau Brut Reserve	£21 per bottle
51	Hardy's	Buy 11 get 1 free
51	Limited Edition Wines	Buy 5 get 1 free
52	South African Gems	Buy 5 get 1 free
52	Louis Jadot Macon Lugny	£1 off per bottle when you buy 6 bottles in one purchase
53	Domaine de la Baume	Buy 11 get 1 free
53	Sherries 375ml Caliterra	Alegria £5 per bottle, Don Zoilo: £5.50 per bottle
54	Ponte Raboso Frizzante	Buy 11 get 1 free Buy 5 get 1 free
56		, «
56 57	Alta Vista Serenade Sutter Home Rose	£26 a bottle
57 57	Blossom Hill	Buy 11 get 1 free Buy 11 get 1 free
58	Madam Sass	Buy 5 get 1 free
59	Taittinger Champagne	Buy 6 bottles, get 1 free on Nocturne & Brut Reserve. Buy 4 bottles, get 1 free on Comte de Champagne
62	Spirits Basket Deal	Buy 11 bottles from the range and receive a bottle from reward range free
66	1.5L Spirits Basket Deal	Buy 12 x 1.5L bottles to get 1 x 1.5L from the reward range free
67	Premium Spirits Basket Deal	Buy 6 x bottles to get 1 x bottle from the reward range free
68	Barcardi Basket Deal	Buy 6 bottles to get 1 x 70cl from the reward range free
69	Spirits Special Prices	See page for special prices
70	Gin 3+1	Buy any 3 bottles to get a bottle from the range free
71	Diageo Spirits Deal	Buy 8 get 1 free from the selected range
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PAGE	PRODUCT	DEAL
72	William Grant Whiskies	Buy 3 x 70cl bottles of whisky and receive 1 x 70cl Monkey Shoulder free
74	Diageo Cocktails	Buy 4 and get a Strawberry Daiquiri free
75	Finest Call	Buy 2 or more cases to get £4 off per case
75	Bols	Buy any 6 x 50cl and receive 1 x 50cl Bols Blue Curacao free
76	Westons Cider	£5 off 20L and £3 off 10L bag-in-box
76	Kopparberg Cider	Get £2.50 off per case of packaged fruit cider
77	Thatchers Cider	Buy 4 cases from the range and get 1 case of Thatchers Zero free
78	Old Mout Cider	Free case of Strawberry & Apple or Berries & Cherries 0% when you buy 5 cases
79	Budweiser	Buy 4 cases and receive 6 ice buckets free
79	Corona	Buy 6 cases of Corona, get 1 free
80	Guinness	Buy 3 x 50L or 5 x 30L kegs & 1 case of Guinness 0.0% for your chance to win 12 kegs
81	WKD	£20.99 per case NRB
81	VK	Buy any 3 cases of VK or Hooch and get a free bottle of Corky's
82	London Essence	£12.99 per case
83	Schweppes	Buy 4 cases get 1 free
83	Coca-Cola Zero/Appletiser	£3 off per case
84	Britvic Cocktail Mixers	Buy 2 cases to receive a case of Mojito free plus a Britvic Cocktail Shaker
85	Britvic Range	Buy 4 cases to receive a free case of J2O
86	J2O	Buy 4 cases from the range to receive a free case
87	Britvic Mixers	Buy 4 cases from the Britvic & Pepsi Mixers range to receive a case or tonic or low cal tonic free
88	Bottle Green	£9.49 per case of 275ml pressé. £13.99 per case of 500ml cordial
88	Old Jamaica	Buy 3 cases to get 1 case free
89	Ting	Buy 3 cases to get 1 case free
89	Fever-Tree	Buy any 4 cases to receive a free case of Mediterranean Tonic Water or Ginger Ale

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FREE PRODUCTS 5 For the purpose of calculating volumes, unless otherwise stated, packaged 75cl wine: 1 case = 9L equivalent (note that 12 x 75cl bottles = 1 case); packaged single serve wine: 1 case = 24 bottles apart from Paternina where it = 25 bottles per case; boxed wine: 1 x 10L BIB = 10L of wine, 1 x 3L BIB = 3L of wine; soft drinks, flavoured alcoholic beverages, packaged beer and packaged cider: 1 case = 1 physical case; draught cider: 50L = 1 keg; spirits: 1 case = 6 x 1.5L or 12 x 70cl. 6 All offers on multiple cases purchased must be for complete unmixed cases, excluding offers on selected wines and spirits. 7 Unless stated otherwise, please allow up to 28 days from the end of the Promotional Period for delivery of your Free Product however we cannot guarantee this delivery time and we will not be liable for the acts or omissions of third parties. 8 All Free Products are subject to availability. Any images used within this Directory are for illustration purposes only and Free Products may differ in design or appearance. We reserve the right to supply a substitute Free Product of a similar value should the specified Free Product become unavailable. 9 Free Products are not redeemable for cash or credit. 10 We reserve the right, where we consider there to have been any breach of these terms and conditions or any fraud or dishonesty, to refuse any order or seek full reimbursement for any Free Product supplied to you. 11 We accept no responsibility for any tax liability caused/incurred as a result of the supply of any Free Product or promotional offer.

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